



Date: 1 Déc.2006

TO WHOM IT MAY CONCERN:

SUBJECT: QUEST LOSS CONTROL SERVICES INC.

Belt-Tech Products recently embarked on upgrading the sprinkler system in our warehouse in accordance with recommendations presented by our property insurer. The lowest estimate to complete this work was for a sum of \$112,000 plus taxes. We engaged the services of Quest Loss Control Services to review the quotations received and to investigate alternatives that would result in a lower cost for the project.

Mr. David Bitton of Quest Loss Control Services performed hydraulic calculations and worked with our management team and the sprinkler contractor. He then made some suggestions for minor modifications to the storage arrangement, indicating that they would result in a considerable saving. As a result of these changes, the contractor came back with a new quote of \$22,000 plus taxes.

Quest Loss Control Services saved us \$90,000 on the cost of upgrading the sprinkler system. In addition, once the work is completed, we expect to benefit from a significant reduction in the property premiums each year.

Needless to say, we are ecstatic with these savings and highly recommend the services of Quest Loss Control Services Inc.

A handwritten signature in blue ink, appearing to read "Hugo Boisclair".

*Hugo Boisclair*

VP Finances

BELT-TECH

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